

David J. Nowacki

Biographical Sketch

An innovative and creative financial executive with the ability to combine financial engineering concepts with communication and persuasion techniques in developing and executing strategies. Experience in corporate and financial management, strategic planning, equity and debt financing, interest rate risk management (derivatives), mergers & acquisitions, valuations and business plan development and execution. 28 Years as a project or contract consultant; 27 Years as a Professor (Full time and adjunct) delivering Corporate Finance Courses and Supply Chain Management at several universities.

Academic Experience

David J. Nowacki has nearly 3 decades of experience as a finance/management professor. As an adjunct professor, Mr. Nowacki continues to deliver graduate and undergraduate courses in corporate finance along with applied financial and strategic management courses through the Lyle School of Engineering at Southern Methodist University (SMU) and Texas A&M-Commerce. The courses include topics ranging from financial and strategic managements, manufacturing managements and systems design, capital sourcing and deal structuring for the M&A arena. Other universities where Mr. Nowacki taught in the past include: UT-Dallas, UT-Arlington, TWU, UD, Troy, Florida Institute of Technology and others.

Wall Street Experience

Mr. Nowacki began his career on Wall Street with Merrill Lynch Capital Markets (institutional) as their first hedge (derivatives) specialist in the Southwest. His career led him to one of the largest banking companies in the U.S. as an assistant Vice President and fixed income trader, where he attained one of the largest trading profits in Treasury Bills in the bank's history. While employed by Paine Webber, Mr. Nowacki earned commendations from senior management for revenue production in the fixed income and derivatives arena. He later became involved with a boutique investment advisory firm specializing in risk-controlled arbitrages (hedge funds). He also developed a sophisticated synthetic equity indexing portfolio management system, which showed on back testing reduced risk while increasing returns over other indexing styles. Mr. Nowacki create a mutual fund family which was targeting one of the largest religious affiliations on the globe.

Investment Banking Experience

David J. Nowacki is a financial consultant offering corporate services including strategic planning, corporate restructuring and recapitalization, debt and equity financing, economic valuations, litigation support, mergers and acquisition valuation and planning, and due diligence review. Assignments included: capital sourcing for new branded consumer beverage operation; creation and development a manufacturing capacity brokerage operation, and funding activities for a domestic chemical road stabilization manufacturing entity. Mr. Nowacki also held a one-year contract with the RTC where he

was responsible for the disposition plan of the largest thrift in the territory with over \$8.1 billion in assets. He also had direct oversight of 35 other Savings and Loan Associations.

Past projects included: \$80 million acquisition analysis for assets of Atofina purchased by Alon, USA; \$66 million in domestic M&A activity (acquisitions and divestitures) for the largest retailer in the video rental industry, potential \$40 million transaction for international franchise rights; strategic planning and capital acquisition for niche road construction company involving a \$600 million toll road in Asia; recapitalization and relocation of a New Zealand based meat packaging company involved with industry revolutionizing technology; project manager involving the tax analysis for a large REIT and debt compliance analysis for a \$950 million credit facility. Mr. Nowacki has also been utilized as an expert witness involving damage calculations against a state retirement agency. He held the position of Director of Capital Markets for Bison Leasing, a merchant banking operation. Here, he was responsible for the development of a computerized automated sub-prime used car leasing origination network. The business plan secured an initial \$80 million securitization take-out with the 5th largest banking institution in the world.

Education

B.S. Civil Engineering

M.B.A.

M.S. Finance

Course work completed toward Ph.D. - Finance

Personal

Married (40 years), 2 daughters

Past Soccer, softball, basketball, and volleyball coach

Avid Golfer