

Marc A. Scott
903.268.6353

EDUCATION

May 1986

Bachelor of Science, Business Administration, East Texas State University

August 2011

Master of Science in Management, Texas A&M University- Commerce

December 2016

Ph.D. Management/Supply Chain Management, Oklahoma State University

EXPERIENCE

October 2010 – Present

Director, L-3 Mission Integration, Greenville, TX

Duties include facilitation of all aspects of the supply chain management value-stream of seven multi-national L-3 Communications offices, to include: the effective supplier relationship management of \$2B dollars in acquisitions annually and to continually improve supplier and subcontractor relationships. Successfully negotiates annual material and construction agreements in the United States, United Kingdom, Germany, Saudi Arabia, United Arab Emirates, Australia, New Zealand, Korea, Singapore, Mexico and Canada. Since accepting this position I have reduced the procurement cycle time by 60%, reduced the number of material shortages and increased the level of visibility of purchased materials and subcontracts in the planning and execution of all domestic and international programs.

March 2005 - October 2010

Sr. Program Manager, Project Liberty, L-3 Integrated Systems, Greenville, TX

Responsible for the management of five Program Managers and twelve major subcontractors totaling \$300M in support of the L-3 Communications' and the Department of Defense most aggressive program of record since World War II, deploying thirty-four special mission aircraft in less than two years. Duties include: statements of work creation, negotiations with domestic and international aircraft manufacturers, as well as managing an international supply chain in Germany, Afghanistan, Pakistan and Canada. Additional duties include the management of the 24/7 repair depot to include Original Equipment Manufacturer (OEM) aircraft mechanics.

March 2001 – March 2005

Sr. Manager, Subcontracts, Raytheon Corporation, Greenville, TX

Manage and supervise thirty-four subcontracts managers in support of division pursuits and tactical procurement activities, reporting to the Vice President of Operations. Currently managing a material budget in excess of \$536 million dollars. Responsibilities include guidance and counsel to Program Office and Engineering relative to complex Statements of Work creation, supplier management and material cost management. Managed key supplier relationships in the United Kingdom, Australia, New Zealand, Japan, Saudi Arabia and the United Arab Emirates. Additional responsibilities include the daily direction and interface with both the Program Office and the Customer relative to cost management, inventory analysis, material requirements definition, program execution, company planning software and personnel growth.

October 1999 – March 2001

Director of Purchasing and Contract Administration, Texas A&M University-Commerce

Responsibilities include management of a staff of seven buyers and two administrative assistants, who are responsible for the procurement and contracting activities for the main campus in Commerce, Texas as well as Texarkana, TX. This includes domestic and international contract activities.

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August 1998-October 1999

Senior Account/Subcontract Manager, CellStar Corporation, Carrollton, TX

Primary responsibilities include contract review of all contracts for the Global Satellite Services Division of CellStar. Contract management of the Iridium Satellite Program and all of the global family of customers, to include: Africa, Australia, United Kingdom and the United States. Instrumental in creating a returns tracking system for this new division of CellStar as well as formalizing the negotiation and contracts management function within the company.

January 1996 – August 1998

Missile Systems Manager, Subcontracts, Raytheon Corporation, Lewisville, TX

Responsibilities include the planning and budgeting of an annual budget of \$100 million dollars, direct supervision of nine buyers, and team leader of twenty group members from various departments including electrical engineering, mechanical engineering, program management and manufacturing. To perform my job duties efficiently, a knowledge of a computer based purchasing management system and Material Requirements Planning (MRP) system along with governmental and corporate policy are required. Other tools mastered are Microsoft Word, Microsoft Excel, Microsoft PowerPoint, Dbase and the Internet.

November 1992 – December 1995

Subcontract Manager, Texas Instruments, Lewisville, TX

Responsible for the planning, negotiations and contract management for complex electrical and mechanical hardware systems. Additional responsibilities include the procurement of computer hardware, technical services, and budget management. Responsible for profit and loss analysis, supervised three buyers, and the training coordinator for fifty buyers.

October 1990 – October 1992

Senior Buyer, Texas Instruments, Lewisville, TX

Increased responsibility and management of the procurement function for a \$500 million dollar program. Responsibilities included negotiations of major procurements for the program including all hardware, engineering services, contract management, development of the purchasing system and planning systems.

November 1988- September 1990

Buyer, Texas Instruments, Lewisville, TX

Basic procurement responsibilities for an off-site facility in California. Negotiated basic purchase orders and option agreements for hardware, company vehicles, engineering services and maintenance services

August 1986- October 1988

Proposal Manager, HARM Program, Texas Instruments, Lewisville, TX

Major duties included: cost analysis, preparation of technical and cost proposals, customer interface, and oral presentations to all levels of company management.

Professional Organizations, Honors and Certifications:

Keynote Speaker – United States Government Procurement Conference, Arlington, TX (2014)

Tribute to Excellence Award Winner, L-3 Communications, Integrated Systems (2002, 2004, 2005, 2009 and 2010)

Campus Student Organization Advisor of the Year, Texas A&M University-Commerce

National Association of Purchasing Managers (NAPM), now ISM

American Production and Inventory Control Society (APICS)

Active Top Secret/SCI clearance